

OITC GROUP

























Your partner in success & professionalism

A Commitment to Excellence

Since 1978



OVERVIEW



OITC GROUP is an enterprise with global vision, diverse interests and Versatile capabilities

For over 30 years of its operations, the group has been providing world class value-added services to its clients.

The spectrum of its activities include EPC, Supply, Construction & Service contracts in the following sectors.



By the virtue of its intense planning and careful implementation of diversification strategy, the group has capitalized in Qatar's ongoing perpetual growth and promising of the market.

OITC has developed number of strong partnerships and sound working relationships with global players who share OITC'S ideas.

The group boasts of its qualified, experienced and reliable team of personnel capable of fulfilling every client's commercial, engineering and administrative objectives.

Under the visionary leadership of the Board of Directors, OITC Group always stands among the pioneers within the business community of the state of Qatar.

It's success lies in its commitment to quality, corporate honesty, transparency and consistent delivery of reliable services at the highest level of techno commercial proficiency.



MISSION

Active participation in the developmental and infrastructural programmes of the Middle East region in various sectors such as Oil & Gas, Petrochemicals, Energy, Civil, Real Estate and Investments.

The Group is committed to provide reliable and quality solutions to its clients and associates such that it creates maximum value to the stakeholders.





M T HOJGAARD AL OBAIDLY



OBAIKAN EQUIPMENT & SERVICES



Al Obaidly ISCO Engineering & Contracting



Al Obaidly Al Nuaimi Construction Group



GLOBAL ELECTRIC COMPANY



AI OBAIDLY HEAVY MACHINERY



OITC TRAVEL AND TOURISM



THE UNITED GROUP PROPERTIES





OVERSEAS BUSINESS DEVELOPMENT

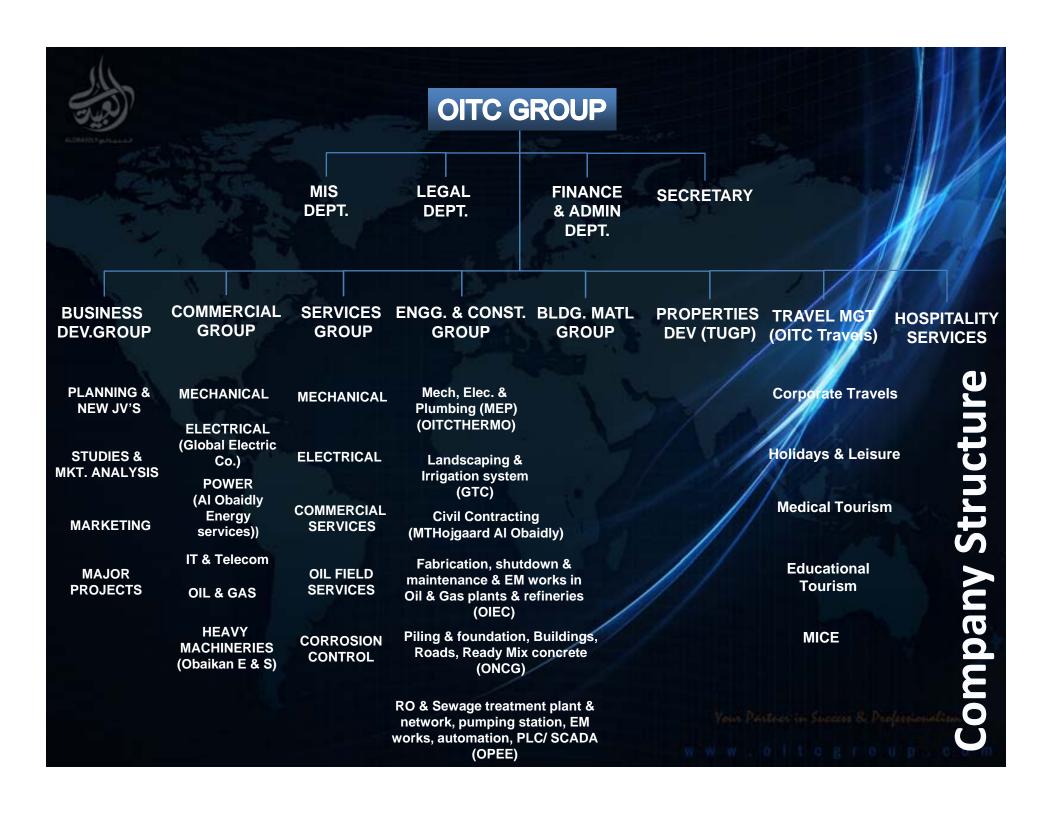






OITC THERMO.WLL

KINGDOM INVESTMENT GROUP Al Obaidly Piomak Engr. Enterprises



Business Development Group...

Planning & New JV Companies

Studies & Market Analysis

Business Development Group

Major Projects Marketing

PLANNING & NEW JV COMPANIES

 Identification & selection of right partners for the targeted business opportunities based upon inputs from Market research



 Responsible in forming Joint ventures with leaders in individual segments / industries



- Act as an interface between the top management and the JV partners
- Preparation of JV agreements,
 Business Plans, Review of Plans,
 Coordination meetings & financial documentation



 Creating legal framework for JV companies as per the rules & regulations of the State of Qatar

STUDIES & MARKET ANALYSIS

- Preparation & maintenance of Management Information System, that enables top management to formulate marketing strategies.
- Gathering information pertaining to projects, clients Consultants and contractors operating in Qatar and Other GCC countries.







- Market research of clients, budget, completion period, and other relevant data related to major projects
- Preparation & regular updating of project database.

Marketing

- Networking with existing and potential clients, consultants contractors and government departments, embassies and trade missions of different countries for ongoing and future projects
- Organizing promotional programs such as exhibitions, seminars, conferences
 workshops etc and advertising in print and electronic media









- Initiating public relation activities for increasing the group's Brand image
- Liaisoning with local and international agencies/associates

Major Projects





OITC COMMERCIAL GROUP







HEAVY Machineries (OBAIKAN)

Oil & Gas





Heavy Vehicles (AL OBAIDLY MOTORS)

Power Generation (Al Obaidly Engg Services)

IT & TELECOM



Commercial Group (Strategic Business Line)

SECTORS





Mechanical Division

HVAC & Ventilation Fire Fighting & Fire Alarm Rotary Systems, Equipment BMS, CCTV & PA System Categories Mechanical **Process** Equipment Consumable Pipes, Valves, Pumps & Treatment

Package



Fire Fighting System

Fire Doors (U.L)
Safety equipment (EN)

Auto Extinguishing System.(U.L / FM)
Wet Chemical Kitchen load System.(U.L / FM)

CO2 Fire Extinguishing System. (U.L / FM)

FM 200 Fire Suppression System (Clean Agent). (U.L / FM)

Foam System (U.L)

Emergency Lighting System. (U.L)





Fire Detection System (U.L)

Fire Alarm System.(U.L / LPC)

Sprinkler System (U.L)

Dry & Wet Riser Equipment.(U.L)

Booster pumps. (TUV / EN)

Fire fighting pumps set. (U.L / LPC)

Fire hydrants. (U.L)

Fire hose reels and cabinets. (LPC)

All types & Sizes Of Fire Extinguishers (Portable & Mobile, Low Pressure And High Pressure) Of Dry Chemical Powder, CO2 Foam and Water. (LPC)



Rotary Equipments & Systems

Compressors

Oil Skimmers

Gas Turbines

Boilers (Gas/Oil Fired, Waste Heat & Incinerators)& Boiler Management System Gas Turbine Control & Gas Monitoring Systems

Diesel Engines
Gas Engines

Your Partner in Success & Professionalism

www.oitcgroup.com



Pipes, Valves, Pumps & Treatment Packages

Sea Water Intake System Ductile Iron Pipe, Flanges, Accessories

Marine Hoses Dismantling Joints, Gaskets

UPVC, PVC, Plastic, HDPE Pipes Fittings, Flanges GRP/GRE/RTRP/IRP Pipes & Fittings

ERW-Carbon Steel Pipes Injection Water Treatment Packages

Impulse Piping, Tubing And Fittings
Oily Water Treatment/Separation Packages

Mechanical Pre Treatment, Sludge Treatment Copper Pipes, Steel Pipes, Fittings, Accessories

RO Plant De/Re - mineralization Packages

Penstocks, Sliding Gate



Process Equipments

- ✓ Pumps, Motors
- ✓ Compressors
- ✓ Filters
- √ Humidifiers & Dehumidifiers
- ✓ Welding Rods & Machines
- ✓ Valves (Check, ball, Gate butterfly)
- ✓ Actuators
- ✓ Oil & Air Separators
- ✓ Fired Heaters
- ✓ Welding Machines, Presses Etc.
- ✓ Gas Turbine Spare Parts



Mechanical Consumable

Vales & Accessories

Pipes, Fittings, Flanges, Accessories Welding Electrodes, Thermocouples, RTDs, Thermometers

HVAC Accessories, Air-conditioning & Refrigeration Fire
Extinguishers,
Fire Hose,
Detectors

Partner in Success & Professionalism

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OIL FIELD EQUIPMENT Valves, Christmas Tree, Wellhead, Chokes, Valve **Actuators** Pumps, Valves **Handling Tools** Collars Casing, Tubular, **OITC GROUP**

Oil Field Consumables Drilling Fluids **Pressure Centralizers** Gauges, **Transmitters Swivel** Joints, **Stuffing Box** Pipes, Collars Gaskets of **Bridge Plugs** Heat **Exchangers OITC GROUP**



Internal Lighting
External Lighting
Obstruction Lighting
Helipad Lighting
Street Lightings
Emergency Lighting
Central Battery System
Lightning Protection

Cable Glands
Terminations
Lamps & Tubes
Cable Lugs
Starters

MV, HV & EHV Cables Switchgear Transformers MV Motors

Consumable

Medium & High Voltage

Illumination

Product Range

Transmission & Distribution

LV Cables
Switchgear Panels
Heat Tracing System
Cable Management Products
Distribution Boards
Switch Accessories
Generators
UPS
VFD'S

Bus Riser

LV Motors

Surge Arrestors

Low Voltage

Transmission Lines
Overhead Conductors
Hardware
Substation Equipment
Transformers



Instrumentation & Controls

Supervisory Control & Data Acquisition (SCADA)

PLC Based Systems

DCS

Pressure And Temperature Switches

Pressure/Differential Pressure Gauges (For Pr, D.P. Level & Flow Measurements)

Controllers (Pressure, Temperature, Level & Flow)

Level Transmitters & Level Gauges

Calibrators

Transducers

Flow meters



- Modern Showroom
- State of the art Workshop



Mobile Workshops

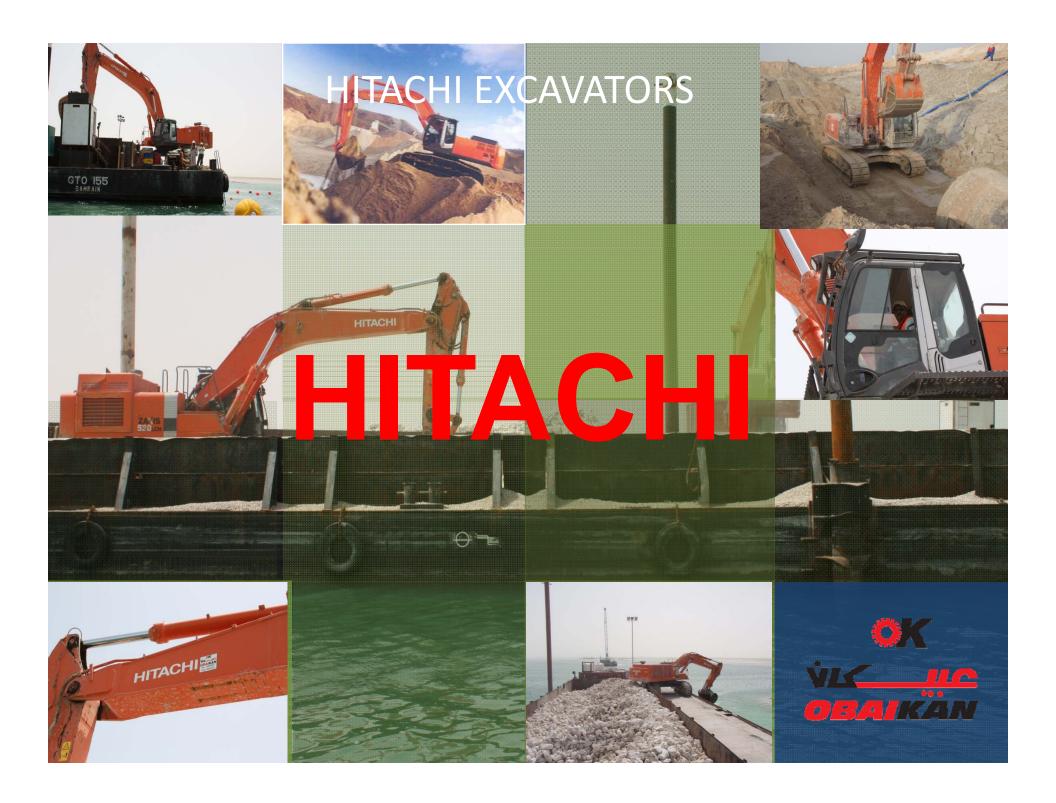




Strong Market presence

- Dedicated Team of professionals
- Spacious Store for Equipment & Spare Parts









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FERRARI CRANES







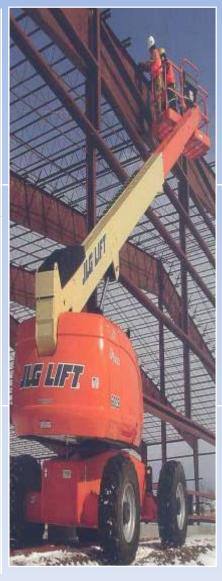








JLG PLATFORMS

















Bell Trucks









Perkins











Sandvik Breakers





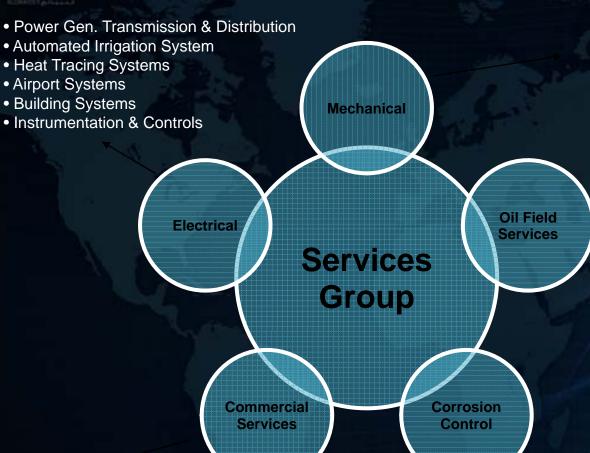








SERVICES



- Oil & Gas Production and Refining Facilities
- Water, Waste Water & Treated Water Networks
- Petrochemicals, Chemicals, Pharmaceuticals & Food Processing Units
- Residential & Commercial Complexes
- Dewatering Services & Rental

Process Equipment

- Valves
- Rotary

- Routine /Non Routine Valve Services
- •Well Head Maintenance
- Slick Line Services
- Water Jet Cutting And Blasting
- Drilling & Work over Services
- •Reverse Engr. Of Rotary Equipment
- •Maint./Service Of Plate Heat Exchangers
- Restoration System of Condensers & Heat Exchanger
- •Pump, Motors Services
- Coil Tubing, Completion
- Geo Services, Seismology, 2d-3d Data Acquisition, Survey

Steel Structures

- Pipes
- Other Industrial Material



OITCTHERMO

- Conceptual Design and Design Development
- Planning
- Coordination
- Procurement & Inspection
- Project Management
- Installation
- Testing & Commissioning
- Operating & Maintenance









Our Contracting Division is specialized in the following services

- Mechanical
- Electrical
- Plumbing
- Offshore & Industrial







GREEN TREE AGRICULTURAL MATERIAL CO.

List of Clients

- Qatar Petroleum
- Doha Municipality
- Ministry of Defense
- Hamad Hospital
- Sheraton Hotel Doha
- Diwan Amiri
- Qatar Telecom
- Doha Bank
- Special Project Office
- Qatar Islamic Bank
- QAFCO
- QASCO
- Ministry of Municipal Affairs
- Qatar National Hotels















Activities:

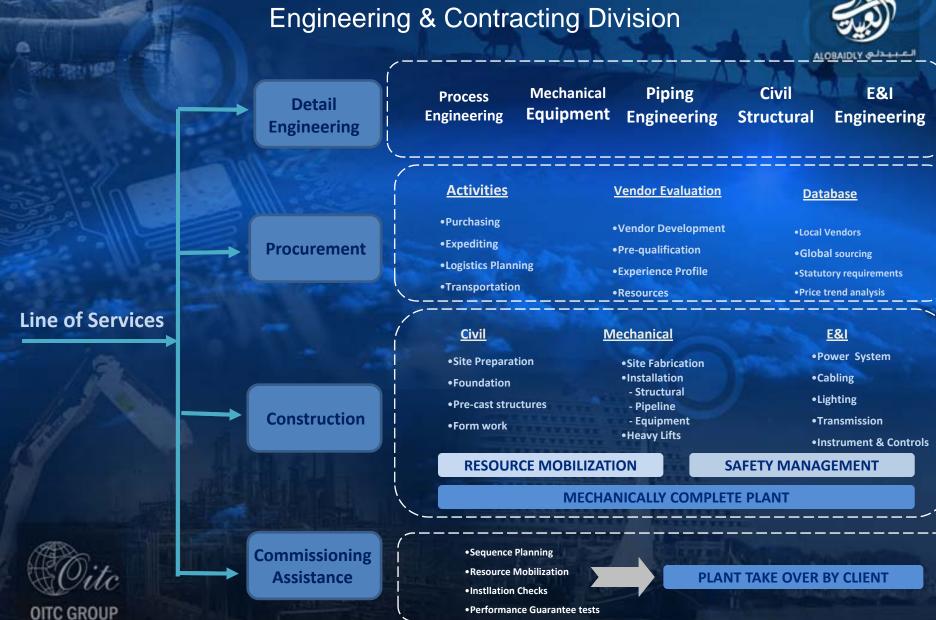
EPC (TURNKEY) CONTRACTING ON THE FOLLOWING:

- HARBOUR CONSTRUCTION & COASTAL PROTECTION
- OFFSHORE FOUNDATIONS
- BRIDGES & TUNNELS



Al Obaidly ISCO Engineering & Construction (OIEC)





Al Obaidly ISCO Engineering & Construction (OIEC) Engineering & Contracting Division































































Al Obaidly ISCO Engineering & Construction (OIEC) Engineering & Contracting Division

Alliances & partnerships













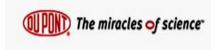




















Al Obaidly ISCO Engineering & Construction WLL (OIEC) Services Division

Major Services

- Civil
- Piping
- Mechanical Erection
- Electrical
- Instrumentation
- Insulation
- Refractory & Fire Proofing
- Scaffolding & Access Systems
- Surface Preparation & Painting
- NDT / QA-QC
- Industrial Cleaning





Al Obaidly ISCO Engineering & Construction WLL (OIEC)

Heavy Engineering Division

Major Products

- Pressure Vessels
- Heat Exchangers
- Process Skids
- Fired Heaters
- Flare Systems
- Structural Work
- Tankages





Al Obaidly Al Nuaimi Construction Group (ONCG) **Ready Mix Concrete**

Products



- Self Compacting Concrete (Self Consolidation Concrete) Lean Concrete
- Long Haul Concrete
- Durable Concrete
- Micro Silica (Silica Fume) Concrete
- Ground Granulated Blast Furnace Slag (GGBS) Concrete
- Fly Ash Concrete
- Natural Pozzolana Concrete
- Polypropylene fibre concrete
- Piling Concrete
- Marine Concrete

- Under Water Concrete
- Mass Concrete
- Pre-stressed Concrete
- Plain concrete
- Slip-form Concrete
- High Strength Concrete
- High Early Strength Concrete
- Non-shrinking Concrete
- Air-entrained Concrete
- Light Weight Concrete
- Roller Compacted Concrete
- Shotcrete
- Grouts and Mortars



Al Obaidly Al Nuaimi Construction Group (ONCG)

Ready Mix Concrete

Concrete Batching Plants, Concrete Pumps & Transit Mixers



- LIEBHERR BETOMIX Batching Plant with capacity of 90 m3 per hour
- LIEBHERR BETOMIX Batching Plant with capacity of 120 m3 per hour
- Lintec with capacity of 120 m3 per hour Mob CC3000 @ Al Ain
- Nutec with capacity of 120 m3 per hour Mob CC3000 @ Ras Al Kahaimah
- SIMEM with capacity of 120 m3 per hour Mob CC3000 @ Ras Al Khaimah

- Truck Mounted Pump
- Our truck mounted Pumps ranges from 21m, 24m, 28m 36m up to 42m. In addition to that we have a complete set of high rise building equipment to handle from the extensions pipe up to the concrete distributors
- Concrete Transit Truck Mixers
- We have a large fleet of transit mixers (more than 80 with 9 m3 , 10 m3 , & 12 m3 capacity, reaching the International Standard in transporting.
- Temperature Control
- LIEBHERR Mobil mix with capacity of 102 m3 per hour Mob
 We have a refrigerating system serving our plants around Ras Al Khaimah. Our Ice Plant Capacity is up to 80 Ton per day.
 - Wet Concrete Treatment System
 - We have a strong commitment to environment issue, we are placing our Concrete Recycling Plant side by side with our Batching Plant to avoid the wastage and pollutions.



Al Obaidly Al Nuaimi Construction Group (ONCG)

Foundation & Piling Division

Activities & Services

- Bored Piles
- Shoring Piles
- Sheet Piling
- Dewatering Works
- Soil nailing & anchoring
- Slope stabilization
- Micro piles
- Jet Grouting





Al Obaidly Al Nuaimi Construction Group (ONCG) Roads Division

Capabilities:

- •Roads division specializes in all aspects of Commercial paving, including both large and smaller jobs.
- The rich experience and expertise helps to provide excellent results in a timely manner.









Al Obaidly Al Nuaimi Construction Group (ONCG) Building Division

Capabilities

- Building division specializes in construction of villas, residential buildings, shopping malls, commercial buildings, showrooms, warehouses, schools, hospitals etc
- The strength lies in traditional construction methods and for the creative & fresh approach to cutting edge technologies.
- Through the experience of parent companies, there are large numbers of satisfied clients and associated with reputed institutions and architects.









Al Obaidly Piomak Engineering Enterprises



Portable and Waste Water Treatment Plants

In the various field of water work, where OPEE has continuously gained experience, major solutions have been successfully implemented for Potable Water and Waste Water Plants as well as for Water Supply projects.

OPEE, together with its distinguished partners and suppliers, offers engineering, design, and manufacturing and installation services to cover the full range of electromechanical installations for Water Works.

The basic properties of the electromechanical installation offered by OPEE are, to optimize the usage of the water resources, to increase economical and technical productivity, to set quality as a standard, to improve the working quality as a standard, to improve the working conditions and thereby increase the productivity and profitability of the utilities.



OPEE, beside Turn Key solutions for Public Utilities, as offers the Private Sector electromechanical equipments and process machinery such as field instrumentation, pumps, values, mixers, scrapers, dosing, chlorination, filtration systems and the alike.

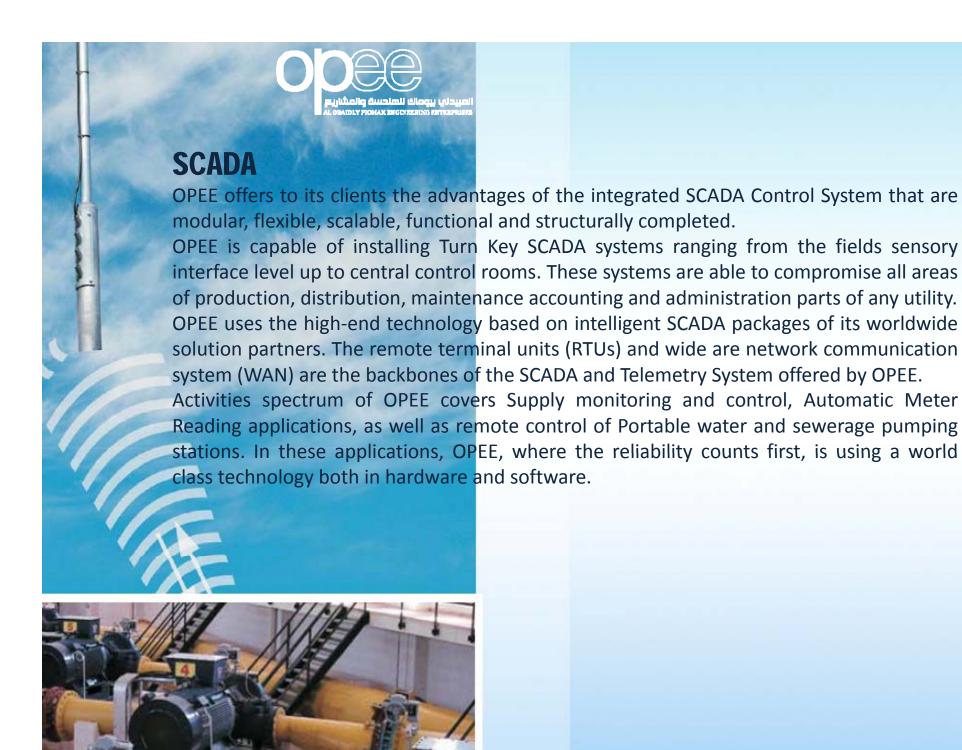


Automation

The water works are undergoing continuous growth sector with new opportunities. Having devoted itself to assisting this evolving trend, OPEE is acting as a System Integration" in the field of plant and utility automation system.

Along with its experienced team and the state of the art technology, OPEE is able to undertake all scales of various automation systems from the lowest to the highest level. OPEE, with the support and trust it has attained, present optimal solutions to the automation needs of the water installation and utilities.

Services and solutions provided by OPEE for Utility and Plants Automation are based on engineering, designing and integrating different automation levels and control equipments from field up to control room such as Instrumentation, Drives, Motor Control Center (MCCs), Programmable controllers and Front End Computers integration to SCADA (Supervisory Control and Data Acquisition) software implementation and Management Information Systems.



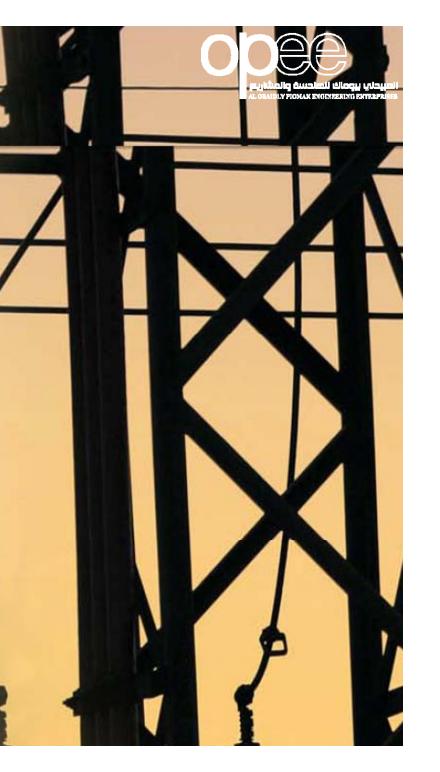
Electrical Works

In all of the projects handled by OPEE, electrical work was always one of the fundamental structures for the systems delivered, and therefore, OPEE is keen to use clean and trouble free electrical energy in all of its installations.

Electrical work delivered by OPEE covers the design, basic engineering, manufacturing of Motor Cont ol Centers (MCCs) and control cubicles as well as the complete installation of High Voltage, Medium Voltage and Low Voltage Systems.

To ensure the quality and the optimization of the electrical work installed, OPEE does undertake all the needs stages in-house. Reciprocally, design and manufacturing work as well as the procurements of the electrical components and equipments goes through and intensive quality check.

OPEE has the capability to provide Engineering Services, Technical Consulting and complete study works for Electrical Installation needs by any utility and plant.





PROPERTY DEVELOPMENT

(The United Group Properties w.l.)

Realizing the rapid escalation in realty and stocks the group established in 2003 an independent company, The United Group Properties W.L.L, dealing in shares, IPO's & Real Estate Investments etc. Within a short span of time, the company has earned high returns from investments in the vibrant Qatar economy

The company is now working closely with foreign investors keen to participate in the country's economic boom.

We look forward to associate further with potential investors in Stock Markets, High Rise Buildings, Hotels, Property Developers etc.



AL OBAIDLY TRAVEL MANAGEMENT OITC TRAVELS & TOURISM



OITC Travels intend to be on of the Middle East region's best established travel and tourism service providers, with an offering that the following segments:

- Corporate Travel
- Holidays & Leisure
- Medical Tourism
- Educational Tourism
- > MICE

To ensure our customers get only the best service and a wide choice of travel options, OITC Travels has exclusivity with many of the biggest travel and leisure companies in the world.

Vision

To lead the travel and tourism industry in providing tailor-made travel services to our corporate customers, official delegations, to citizens seeking special medical treatment abroad, students undertaking further education, individuals seeking leisure



OUR STRENGTHS

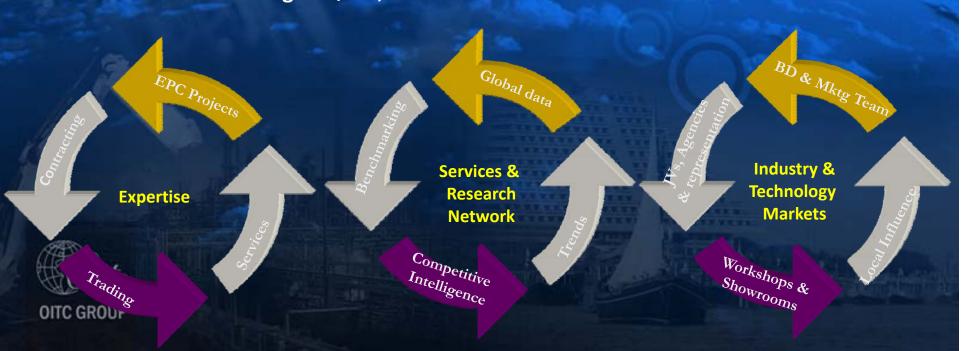


The Group has reputed brand name in GCC Countries

Almost 30 years of vast experience in major projects and commercial activities in all industrial domains

Dedicated team of Qualified Engineers manning the day to day operations

Modern Office, showrooms and workshop facilities with latest IT infrastructure Established Networking in Qatar, GCC and Global Market



What we offer !!



OITC Group with its rich experience, technical expertise and strong market presence offers its services as:

Competitive

intelligence data

Product

and

brand

launch

- A partner in Developer Consortium / Joint Venture for major projects
- Joint venture company of foreign associates for their products and services
- Local representative of EPC/Sub-Contractors
- Local representative of Manufacturers (Principals)
- Services company for Manufacturer's product

Project identification
Customer's & Consultant's profiles
Assessment of tech. & fin. requirements
Competitors data

Market entry
strategies

Market
analysis,
review,
and
monitoring

Info on client's expected price level
Getting feedback on offer submitted
Feedback on sample tests performed, if any
Ongoing market rates for products/services
offered

Introduction to the decision making authorities
Advises on Pre-qualification documents
Meeting arrangements with clients & consultants
Advises on relevant inputs based on project status

Advertisement in print & electronic media Arranging seminars, conferences & workshops Arranging road shows Submission of samples for approval

OUR JV PARTNERS & ASSOCIATES

KANOO COMMERCIAL GROUP (PARTNER IN OBAIKAN)

Kanoo Machinery provides its services to all sectors of the industry, offering a wide range of equipment and consumables from the world's leading manufacturers of welding, grinding, materials handling and maintenance products. In addition, Kanoo Machinery offers a full after-sales service through a network of workshops, parts and mobile service facilities throughout the Gulf and Arabian Peninsula.



Al NUAIMI GROUP (PARTNER IN AL OBAIDLY AL NUAIMI CONST. GROUP)

Headquartered in Ras Al Khaimah, a leader in the field of Civil works especially piling, road works, buildings & ready mix concrete plants.



THERMO L.L.C (PARTNER IN OITC THERMO)

Headquartered in Dubai, A leader in the field of Mechanical, Electrical & Plumbing engineering and contracting with an experience of 28 years in the region offering single or multi service engineering contractor for both small and large projects.



MT HOJGAARD (PARTNER IN MT HOJGAARD AI Obaidly w.l.l)

Headquartered in Denmark, MT Højgaard is an international contractor with more than 5,000 staff, of whom about 4,000 work in core areas: civi engineering, construction and refurbishment.



JV PARTNERS & ASSOCIATES

INTEGRAL SERVICES COMPANY (partner in al obaidly isco engg & const)

Integral Services Company, Kuwait is one of the largest companies from Kuwait in Heavy Mechanical Engg, fabrication, maintenance, shutdown, EPC contracts



FLORATECH L.L.C (PARTNER IN GTC)

Floratech is a limited liability company, which is specialized in:
Landscaping projects, Supply of indoors outdoors plants, Regular maintenance,
Agricultural projects, Supply of landscaping related items, (Outdoor Furniture,
Irrigation, Material, etc)



KAMAZ INCORPORATED (PARTNER IN AL OBAIDLY MOTORS)

KAMAZ INC. is the manufacturer of KAMAZ Trucks and Construction Equipment in Kuwait & Jordan.



SAUDI CABLE CO. (PARTNER IN GLOBAL ELECTRIC CO.)

Saudi Cable Co KSA is the largest cable manufacturer in Middle East region and the first producer of XLPE, Copper Rod, Metallic & Optical Fiber Cable



PIOMAK OTOMASYON (PARTNER IN AL OBAIDLY PIOMAK ENGG & ENTERPRISES)

Piomak is a leader in Turkey in electro-mechanical for potable & waste water treatment works. PLC/ SCADA & automation & control systems



BUSINESS PROSPECTS



Taking advantage of the economic boom of the region, the group appreciates associations as the GCC countries boast of:

Stable Governments

Low country risk ratings (good credit ratings)

Economies with high growth rates in terms of GDP

Massive Oil & Gas reserves with highest ever oil prices

Largest number of infrastructural projects

Long term contracts

We believe that Partnership is a key element of risk diversification & gaining access to individual partner's strengths.





CONTACT INFORMATION

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